



KSVI is the ABC affiliate and is owned by Nexstar Broadcasting, Inc.; KHMT is the FOX affiliate and is owned by Mission Broadcasting. These stations deliver programming, commercial productions, and a strong community-oriented website.

KSVI/KHMT employs about 25 people, with positions in administration, sales, production and engineering.

KSVI/KHMT became a Career Services Platinum Employer Partner in 2012.

KSVI's local sales manager, Tim White, has a solid background and experience in the television station industry and has been with the KSVI since 2013. Tim shared his outlook on what KSVI looks for when interviewing potential employees.

"Having a passion for the business, outstanding people skills, and an outgoing personality are crucial when it comes to sales." He says that it is easy to teach employees certain skills, but you can't teach people attitude. When reviewing a résumé for KSVI, community involvement and giving back to the community really stand out. A first impression will make or break a potential employee when interviewing, and Tim says portraying friendliness, professionalism, and a nice appearance are important. In this business, Tim mentions it is nice to see employees that have an attitude to do "whatever it takes to get the job done."

Businesses are changing rapidly and it is important to know what changes may be in the near future. Tim acknowledged that some of the changes KSVI expects to see within the future could be downsizing to some degree as social media gain more popularity. "In this industry, there is a position for everything, as people are taking on more responsibilities and are able to do more than one specific job."

Tim identified some skills that have been beneficial throughout his career such as integrity, honesty, communication, and social skills. Tim says he wants employees' work to be built on a foundation and belief of honesty. "Honesty in sales is important, and all salespeople should firmly believe and portray honesty in their work and to their clients."

A career in media sales is always enjoyable, Tim says, and he really enjoys working for this company because of all of the customer relationships he establishes. No day is like any other with new challenges and new solutions.

KSVI/KHMT decided to return as an Employer Partner this year to stay involved in the community and couldn't think of a better way to stay connected than MSUB. Gaining access to potential employees is always a valuable asset to partnering with Career Services.

Would you like to learn more about KSVI/KHMT? Contact twhite@ksvi.com or see <http://www.yourbigsky.com/home>, or visit MSU Billings Career Services Office in Library 100 at the University Campus.