

CONVERSATION ANALYSIS

ONE-UP: SEEKS CONTROL ↑
ONE-DOWN: SUBMITS TO CONTROL ↓
ACROSS: NEUTRAL →

A: Where should we go to dinner?

B: How about Arby's?

A: We went there last night, what about Pizza Hut?

B: I hate their sauce, what about that new place down the street?

A: That could be risky. Let's go to the mall.

B: Instead of the mall, I would settle for a salad.

A: It's getting late how about cooking here?

B: I'm not interested in cooking.

A: It's time to plan our vacation. Where should we go?

B: I don't know.

A: I don't know either. I can't think of anywhere.

B: No place sounds good to me this year.

A: I hate to plan.

B: Uh-uh.

A: Hmmmm.

B: I just don't know.

A: What color should we paint the house?

B: I was thinking of green.

A: I like blue better.

B: Well that's possible.

A: I'm not set on it though.

B: How about beige?

A: With blue trim?

B: Sounds good to me.